



The Property Consultants Society



Merry Christmas & Happy New Year

Message from the President Carol Mortiboy M.P.C.S. :

Dear Fellow Members,

As business people, we know there can be no standing still in our present climate and, with over half a century of experience behind it, The Property Consultants Society needs to be moving forward in new and imaginative ways. I would like to think that my appointment as the first ever Madam President is part of that process.

While looking forward to the future, we can still glance back at our history for guidance. As a young woman, one of my first jobs was in my father's office where I sometimes helped with the Society's administration. I was always impressed by the number of members who were resident abroad—some from as far afield as Hong Kong. I also remember the opulence of some of the social events that the Society hosted, particularly a glittering dinner-dance in London at the Hilton hotel.

And so I was delighted when members' responses to the recent questionnaire were so warmly encouraging and full of enthusiasm for the Society's future. I would like to ask every member to help convert this enthusiasm into action by:

- Attending our AGM in September
- Increasing the membership through the introduction of friends and colleagues
- Visiting our website www.propertyconstultantssociety.org in order to stay informed and stay in touch

Finally, I invite you to join me at our cocktail party in London next Summer to network, catch up with old friends and make new ones.

Let's put the sparkle back into the social life of our Society!

Seasonal Greetings and a Prosperous New Year to All.

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**Newsletter 6-2
Winter 2006**

EXCELLENT RESPONSE TO SURVEY

The first part of a two part report by Council Members Ruth Kerlsake and Michael Swan:

Thank-you to all members who gave us the benefit of their views by participating in the recent survey. Each completed questionnaire has been carefully read and analysed. We appreciate the information you have given us and value your suggestions on how we can take our Society forward.

The excellent response rate to the questionnaire has provided us with a good sample size. So, what have we learnt? Well we now have a better idea of the profile of Society members. The Society is indeed fortunate to include such a diverse range of property professionals among its members. Many of you are members of other professional organizations including RICS, ARLA, IOM, to name but a few. Another interesting fact to emerge is that members are very loyal to the Society resulting in a significant number of longstanding members.

As a result of the survey we now know which services, both existing and proposed, that you find of value and which you find of less benefit. We asked you what you would like to see in your newsletter and you have provided us with a range of suggestions. There are now plans to produce a series of articles on legal and general property matters. Some of you have offered to provide articles for future issues of the newsletter and this will ensure that the newsletter reflects your areas of interest.

Communication is as important now than when the Society was formed more than 50 years ago. Of course new channels of communication have been developed, the most important of which is the internet. The Society's web site is used by just over 50% of members and

we expect this to increase in future years. The Members Only section of the website is still under construction. but when it is completed this will be a cost effective way of expanding our services for members.

One of the most important aspects of a professional body is the opportunity to network with other members. This can be through the web site, through the newsletter or, if practicable, even face to face. We will aim to pilot some small gatherings, possibly in London, with a view to identifying whether this is a service members would support.

Like all successful organizations, the Society must continue to attract new members. All individuals that meet the membership requirements and support the ethos of the Society are welcome. The high percentage of members who are Principals suggests that there is considerable scope for these members to encourage their staff members to join the Society.

A high percentage of those who joined the Society did so as a result of an introduction via an existing member. This is something that the Council are keen to encourage. As a special New Year promotional event, we will, up until the end of March 2007, offer a Marks & Spenser £15 voucher to anyone that introduces a new member using the attached 'recommend a new member' form'. (voucher will be despatched upon election of the new member).

In the next Newsletter you will be able to read the second part of this report, in the meantime we invite you to take the time to study the survey analysis in this Newsletter. If you have any comments or observations on the survey, or any other aspect of this newsletter please e-mail us on may-david@btconnect.com.



Benefit of joining a professional body:



The main reasons given in the Survey responses for joining the Society were 'national recognition of this professional body' 'established organisation' 'letters after name'. The Society needs to continue to raise its profile both among other professional groups and with the general public who may wish to engage the services of members of the Society.

Whilst Estate Agency and Surveying appear to be the main occupations of those responding, to the questionnaire the Council is keen to encourage membership from the professions and occupations currently under represented and also to extend the scope of those to whom membership of the Society might appeal. Members' ideas and comments on this point as well as any of the others raised would be appreciated.

In future, as well as aiming to attract new members, our advertising and public relations campaigns will concentrate on raising the profile of the Society.



NETWORKING NEWS

Interested in forming a Local Branch of The Society? Those members who responded positively to this will be contacted by a Council member to explore the matter further.

Would you like to receive your newsletter by e-mail? If yes, then you can expect to have it by e-mail from the next edition.

PCS logo: It is in the interest of all of us to raise the profile of The Society. By simply placing The Society's crest on your stationery, brochures and website you are making a significant contribution to this process. *In the next month or so, you will be able to download the logo from our website.*

Contact with the PCS office? Procedures are constantly under review and should you encounter any problems when contacting The Society,



Tenancy Deposit Scheme: - How will it affect you?



Many of our members that are letting or estate agents will be making preparations to comply with the Government Tenancy Deposit Scheme due to come into effect in April 1 2007.

We would like to know what impact you anticipate this scheme will have on your business. Please e-mail us with your comments on:

may-david@btconnect.com

New Members

The Society would like to welcome:

Bruce Ritchie 3151F

is Managing Director of Residential Land in London. He was accepted as a member on the 18th January 2006.

Karl J. Wightwick 3152F

accepted as a member on the 23rd January 2006. He is a principal at KW Associates in London.

Michael Craig 3153F

a Director at Spencer Craig Partnership, a commercial property management company, was accepted as a member on the 24th January 2006.

Alex Ayazi 3154A

accepted as a member on the 14th March 2006. He is a Director at Patterns & Co in Middlesex.

Patrick S. Dixon 3155F

a Senior Land Manager at Bellwich Homes Ltd in Middlesex, was accepted as a member on the 10th August 2006.

Jennifer Stewart 3156A

accepted as a member on the 25th September 2006. Commercial Secretary at Stewart Homes East Lambian Ltd.

Retired Members

The Society would like to thank those members who have given long service to the Society and are now retiring.

Lee N. Edwards 1857F Resigned September 2006. Mr Edwards was offered Honorary membership after his 25 years of service.

John Hughes F1315 Retired May 2006 Mr Hughes was offered Honorary membership after his 30 years of service.

Jeff de Paul 836F Resigned September 2006 due to ill health. We wish him a prompt recovery.

David Alan Procter 3123F Resigned March 2006.

Obituary:

It is we sadness that we report that John F. Murray 1951F of Chichester, West Sussex passed away in March 2006. We extend our condolences to his family and friends.

To Contact us: email to may-david@btconnect.com or fax to 01903 889590 or tel 01903 883787

The Property Consultants Society

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- THE COUNCIL -

- Mrs. Carol C. Mortiboy M.P.C.S.
President
- Mr. Derek A. Jones M.P.C.S.
- Ms. Ruth M. Kerslake M.P.C.S.
- Mr. Michael E. Swan M.P.C.S.



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Lapsed Members

Deleted for Non Payment:

- Dennis Coote 2181F Deleted January 1999
- Nigel Baker 2948A Deleted November 2006
- Chris Crow 3145F Deleted February 2006
- K. Flintham 2418F Deleted February 2006

Membership At Risk

Unless we hear from the following Members and receive payment by return, they will have to be deleted.

- | | |
|-----------------|-----------------|
| Jackson 3085A | Pankahnia 3041F |
| Kangasabi 3134F | Perry 3052F |
| Mahoney 1729F | Petrou 2705F |

PLAY SUDOKU:
THE WINNER OF OUR SUDOKU CONTEST WAS
David Watney F.P.C.S. 2815F.
CONGRATULATIONS TO Mr Watney who was the first one to return a perfectly completed SUDOKU grid from Surrey; Mr Watney received a burgundy Society Tie.

**Do you want
a framed A4
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